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26 January 1965

	MEMORANDUM FOR THE RECORD STATINTL
	SUBJECT: Trip Report to (25 January 1965)
STATINTL STATINTL STATINTL	STATINTL 1. On 25 January I visited
STATINTL	founded in 1907, is a company whose raison d'etre is etching. They etch metals and non-metals for optical and electronic components. They do commercial illustration and lithography. They are well equipped in both production and testing and apparently are well organized, with a visible pride in the company and its products.
	3. The company had submitted the lowest bid for the production of these Ronchi rulings. It was felt that we could purchase these off-the-shelf rather than through contract, and the visit was made to ascertain the feasibility of such procurement. With some exceptions, they feel that the specifications can be met. It will not be possible to produce rulings of exactly 700 cycles/inch as requested without additional expense. Those rulings which can be made are at line frequencies of 666 and 750 cycles/inch. Upon return from the trip, I have ascertained that the 666 line ruling would be technically acceptable. The quoted price for
STATINTL	one ruling was In the discussion of the line width requirement to which I had attached no tolerance, it was stated that a price increase would be necessary to hold this line width to within + 10%. The increase TATINTL brings the total cost of one grating to In view of the difficulty in maintaining the tolerance, I feel this price to be entirely justified and marvel that it is not higher.
STATINTL	4. I intend to order one ruling and four photographic copies, two of these "negative," the other two "positive." This will bring the
STATINTL	total cost to approximately The other bidder, quoted a STATINTL figure for one grating only, and took exception to almost all of the specifications. I believe that the quotation is sound and should be accepted. STATINTL
	Chief, Exploratory Development Laboratory Branch P&DS

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